



Federation of Small Businesses

Here to Help!



I take time to visit business owners, such as yourself, understand your needs, answer your questions and give you an insight into the many benefits, in addition to discussing how your business might link with others. I am happy to visit you at your business premises or elsewhere at a time convenient to you and your fellow Directors or Partners, so just call **Maree Atkinson on 077364 71568**

THERE HAS NEVER BEEN A MORE IMPORTANT TIME TO TELL YOUR BUSINESS COLLEAGUES

Business Support - When YOU need it

There has never been a more important time for companies to have solid support in place and to know that it doesn't cost a fortune. "

FSB advisers work at the heart of businesses and with other like-minded organisations to provide support. It doesn't matter if the business is a start-up company, a sole trader perhaps repairing cars, a consultant working from home or a large manufacturer on a business park, everyone receives the same level of attention.

Against the backdrop of a downturn in the economy an increasing number of businesses want to take advantage of the FSB's comprehensive support. 216,000 members give strength to its buying power, that enables the non-profit

making organise to provide many ways of reducing overheads, which is important to members. FSB membership is extremely cost effective, with a large range of benefits, including round the clock unlimited legal and

events and the range of money saving opportunities, including competitive rates on commercial insurances; genuine free for life business banking; low rate credit card acceptance rates - including free machine installations, excellent telephone rates and

employment law advice, plus protection and representation in the event of the many thousands and random tax investigations. But businesses can also take advantage of networking

advice on personal and business finances to help those important cash flows. The FSB is Britain's largest business organisation and the voice of small businesses. It has a huge role to play at government and national organisation levels, lobbying about the issues that impact on so many businesses. These include: bank lending, business rates, late payments by big companies, jobs for University graduates and the demise of the high streets - something our own towns and our local press are very familiar with. For further information please call **01707 830037** or see **www.fsb.org.uk**

With over 216,000 members, the FSB is the largest organisation representing small businesses in the UK



Federation of Small Businesses
The UK's Leading Business Organisation

Member Benefits Include:

- 24/7 Legal Advice Available
- Tax Investigation Protection
- Free Business Banking
- Exclusive Insurance Service
- Discounted Phone Charges
- Medical Welfare Services
- Preferential Card Acceptance Rates
- Private Medical Plans
- Finance for Business
- Lobbying & Campaigning

can you afford **not** to join?

FSB Customer Helpline
01707 830037
www.fsb.org.uk

What our local members say

"I have been a member since 2003 and strongly recommend the FSB. A wealth of benefits, contacts and support."
Steve Paffett
www.allplas.co.uk

used many of the services available thanks to the support and advice provided by Maree, our local representative. Not only have we benefited from the



■ Anna Mangini, AMIVA (UK) Ltd/Office Decluttering

"FSB: invaluable for SME businesses. Value for money, networking, peace of mind and free banking. Plus you meet a lot of like-minded people."
Anna Mangini, AMIVA (UK) Ltd/Office Decluttering

services provided, but Maree has been instrumental in helping us to network with other local service providers to improve our overall service offer to our clients. Her support and encouragement helped us to achieve the Area Winner Service Award at this years FSB Small Business Champions Awards scheme. For that we are very grateful."
Simon Fisher, Director - LAPD Consultants Ltd

"I am always asked for a few 'must haves' when people embark on starting their own business. FSB membership is a 'must have'. Added to this Maree brings a very special level of commitment, knowledge and that all-important ingredient of really wanting to help you to succeed."
Allan Smith, Allan Smith Accounting & Tax Ltd

"The FSB have been very good for my growing business. The legal line has helped with staff and employment issues and the networking has meant that I have met other individuals who, like myself, are new to self-employment and running their own company. I now have four staff and picked up a Hertfordshire Business Award - the FSB has certainly helped me get this far! I know that they will be there while my company continues to grow and are certainly worth the small membership fee each year. I shall certainly continue my membership and

would recommend others to join immediately! As for Maree, I know she is out there supporting businesses - and I know she is always at the end of the phone or email if I need to contact her - where else could you get such excellent service - Thank You Maree"
Caroline Howells

"As an FSB member I got a really good deal on a 123 Send cordless card terminal. Its an absolutely invaluable resource to my...
Charlotte Corfield-Walker, Corsets



■ Charlotte Corfield-Walker, Corsets